

GREYSTONE

CAPITAL ADVISORS, LLC
STRATEGIC MANAGEMENT CONSULTANCY

EDWARD J. YONGO, PRINCIPAL

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Eddie Yongo is based in Pittsburgh and is responsible for financial modeling, market intelligence, and business development, as well as fund raising and deal origination, structuring, and execution; he provides Greystone's clients with nearly twenty years of investment banking, corporate finance, and economic development experience.

Prior to joining Greystone, Eddie was a Project Manager at Pittsburgh Gateways where worked with the management teams of start-up companies to identify and address critical business issues. Eddie also worked as an Investment Manager Idea Foundry, where he led economic development initiatives with local foundations, universities, community groups, and financial institutions.

Eddie was previously an investment banker with Deutsche Bank AG where he was responsible for origination and execution in corporate finance and mergers and acquisition across the global transportation sector, focusing on the Logistics, Airports and Ports sub-sector. Among the transactions that Eddie worked on was the worldwide IPO of Deutsche Post, which raised €6.6 billion; he was selected to lead the multifunction execution, due diligence, and valuation teams.

Eddie is conversant in German, French, and Arabic.

EDUCATION

University of Pittsburgh, Katz School of Business

Executive Master of Business Administration

University of Aberdeen

Bachelor of Arts (Economics) Magna Cum Laude

Masters Degree (Economics) Magna Cum Laude

Volunteer and Civic Engagements

National Kidney Foundation – Director

Pressley Ridge – Director

MIT Enterprise Forum – Director

Neighbor Academy – Director